

T-EST PROJECT Stakeholders' Analysis

STEP-1		STEP-2			
Please list all stakeholders that you can think of		Please rate the importance and influence of the listed stakeholder			
Name of stakeholder	importance		influence		
	high	low	high	low	
1.	Employers				
	Gospodinovi Commerce LTD	x		x	
	Stamkononia LTD	x		x	
	Avangard Personal Consulting LTD	x		x	
	Akumplast S.A.	x		x	
	Milara Play LTD	x		x	
	AGE 2008 S.A.	x		x	
	ARIS LTD	x		x	
2.	Public authorities				
	Municipality of Dobrich	x		x	
	Municipality Dobrichka	x			x
	Municipality of Balchik	x			x
	Municipality of Kavarna	x			x
	Municipality of Shabla	x			x
	Municipality of Krushari	x			x
	Municipality of Tervel	x			x
	Municipality of General Toshevo	x			x
	Regional Government of Dobrich	x		x	
	Direction Social Assistance - Dobrich	x			x
	Direction Social Assistance - Balchik	x			x
	Direction Social Assistance - Kavarna	x			x
	Direction Social Assistance - Shabla	x			x
	Direction Social Assistance - Krushari	x			x
	Direction Social Assistance - Tervel	x			x
	Direction Social Assistance - General Toshevo	x			x
	Regional Department of Employment Agency	x			x
	KNSB (Trade Union)	x		x	
3	Decision makers				
	Ministry of Labour and Social policy	x			x

	State Agency for protection of children	x			x
4	NGOs				
	Agency for regional economic development and investments	x		x	
	Child's Heart Association Dobrich	x			x
	Association of disable people NADEJDA	x			x
	HOBIS Club	x			x
	St. Mina Association	x			x
	Bulgaria Vita Association	x			x
	Lumos Foundation	x			x

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STEP-3				
Please describe your action plan to involve each stakeholder in project processes in order to achieve the expected results of the project.				
Stakeholder's Importance/Influence Category	A-Name of stakeholder	B-Type/description of stakeholder	C-Description of the roles/ actions/ activities/ initiatives (inform-consult-involve or other possible participation methods)	
High importance – low influence: Group A	Municipality Dobrichka	Local authority		
	Municipality of Balchik	Local authority		
	Municipality of Kavarna	Local authority		
	Municipality of Shabla	Local authority		
	Municipality of Krushari	Local authority		
	Municipality of Tervel	Local authority		
	Municipality of General Toshevo	Local authority		
	Direction Social Assistance - Dobrich	Governmental - social protection		
	Direction Social Assistance - Balchik	Governmental - social protection		
	Direction Social Assistance - Kavarna	Governmental - social protection		
	Direction Social Assistance - Shabla	Governmental - social protection		
	Direction Social Assistance - Krushari	Governmental - social protection		
	Direction Social Assistance - Tervel	Governmental - social protection		
	Direction Social Assistance - General Toshevo	Governmental - social protection		
	Ministry of Labour and Social policy	Government		Involved in the awareness raising campaign
	State Agency for protection of children	Government		Involved in the awareness raising campaign
Child's Heart Association Dobrich	NGO	Involved in the awareness raising campaign		
Association of disable people NADEJDA	NGO			

	HOBIS Club	NGO	Involved in the process of implementation of Supported Employment Toolkit
	St. Mina Association	NGO	
	Bulgaria Vita Association	NGO	
	Lumos Foundation	NGO	
High importance – high influence: Group B	Gospodinovi Commerce LTD	Transport	SMEs are the target group of CCI and they will be directly involved in the project - research and need analyses. They will be informed about the development of the project by the means of T-EST Newsletter and local workshops
	Stamkonkia LTD	Financial services	
	Avangard Personal Consulting LTD	Human resources and organizational development	
	Akumplast S.A.	Producer of tools equipment and plastic products	
	Milara Play LTD	Organization of gambling games	
	AGE 2008 S.A.	Construction	
	ARIS LTD	Trade with spare parts for trucks and semi-trailers	
	Regional Government of Dobrich	Government	Council for tripartite collaboration - economic and social development. They are involved in the dissemination of project products and results.
	Municipality of Dobrich	Local authority	
	Regional Department of Employment Agency	Employment	
	Agency for regional economic development and investments		
Regional Council of CITUB [KNSB]	Trade Union		

Low importance – high influence: Group C			
Low importance – low influence: Group D	VET Providers	Education	Involved in the awareness rising campaign
	About 500 employers - members of CCI-Dobrich	Employers	

Note: add more lines into groups if necessary

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